



Cold Chain Shipping System

KODIAK NEWS



KODIAK AIDS BAXTER IN CLINICAL TRIALS



Kodiak Technologies, teaming with Baxter Healthcare and Clinical Trial Services (CTS), has shipped 36 individual Kodiak KT 1000 2°-8°C containers in what Baxter calls their 'most important' clinical trial. They have been sent to Investigators in hospitals and pharmacies around the US.

Pam Garrett, Director of Logistics and Information Systems, attended the introductory Investigator meeting in Miami where she performed a training seminar on the Kodiak system. The Kodiak implementation team traveled to Audobon, PA to conduct training on the container and the information system. Successful test shipments were accomplished, and "live" shipments began in April 2002. Shipments began at a frequency of 10-12 per month and recently have grown to 35 monthly container shipments.

Short Sales Cycle

Baxter showed that with a specific need, the entire process can move through the system in a matter of weeks. The negotiating of the contract only took 1 week from start to finish.



Container

CTS Services

CTS USA was founded in December 1996 and is the largest dedicated clinical trials supplier in the world. They



work closely with clients to ensure that all operational procedures, not only comply with cGMP, but are also accurately and extensively documented. CTS provides a customized and dedicated service for the manufacture, assembly, labeling, compilation and distribution of pharmaceutical materials for use in clinical trials.

In addition to compatibility within the Baxter system, the Kodiak Cold Chain Shipping System had to be compatible with the CTS system.



CTS USA Facility, Audobon, PA